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(Pages : 2)

Name.....

Reg. No.....

# SIXTH SEMESTER U.G. DEGREE EXAMINATION, MARCH 2023

(CBCSS–UG)

BBA

BBA 6B 16—MANAGEMENT TRAINING AND DEVELOPMENT (Human Resource Management Elective)

(2019 Admission onwards)

Time : Two Hours and a Half

Maximum Marks: 80

### Part A

Answer **all** questions. Each question carries 2 marks.

- 1. What is remedial training ?
- 2. What is understudy ?
- 3. What is lesson planning ?
- 4. What is Kaizen ?
- 5. What do you mean by job rotation ?
- 6. What is mentoring ?
- 7. What is brainstorming ?
- 8. What is knowledge management?
- 9. Why training of trainers is important ?
- 10. What is employee training and development ?
- 11. What is on the job training ?
- 12. What is executive development ?
- 13. How does training help employees ?
- 14. What do you understand by organisational analysis in training ?
- 15. Write any two benefits of TQM.

 $(15 \times 2 = 30, Maximum ceiling 25 marks)$ 

Turn over

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#### Part B

## Answer **all** questions. Each question carries 5 marks.

- 16. Explain what are the tools of training for trainers.
- 17. Write up the uses of training modules.
- 18. Bring out the merits and demerits of self-directed learning.
- 19. Describe the process of training for problem solving.
- 20. State the responsibilities of a training manager in training evaluation.
- 21. Explain the different methods of off the job training.
- 22. Describe the relationship between training and learning.
- 23. How training needs are identified in an organisation ?

 $(8 \times 5 = 40,$  Maximum ceiling 35 marks)

## Part C

Answer any **two** questions. Each question carries 10 marks.

- 24. Discuss the advantages of training.
- 25. Explain the process and importance of management development.
- 26. Explain the procedures of a successful training program.
- 27. "To achieve desired results through a training, involvement skills are needed by trainers." Do you agree ? Explain about involvement skills.

 $(2 \times 10 = 20 \text{ marks})$