C 40458
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## Name.

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## SIXTH SEMESTER U.G. DEGREE EXAMINATION, MARCH 2023

(CBCSS-UG)<br>BBA<br>BBA 6B 16-MANAGEMENT TRAINING AND DEVELOPMENT<br>(Human Resource Management Elective)

(2019 Admission onwards)
Time : Two Hours and a Half

## Part A

Answer all questions.
Each question carries 2 marks.

1. What is remedial training ?
2. What is understudy ?
3. What is lesson planning ?
4. What is Kaizen?
5. What do you mean by job rotation?
6. What is mentoring ?
7. What is brainstorming ?
8. What is knowledge management ?
9. Why training of trainers is important ?
10. What is employee training and development?
11. What is on the job training ?
12. What is executive development?
13. How does training help employees ?
14. What do you understand by organisational analysis in training ?
15. Write any two benefits of TQM.

## Part B

Answer all questions.
Each question carries 5 marks.
16. Explain what are the tools of training for trainers.
17. Write up the uses of training modules.
18. Bring out the merits and demerits of self-directed learning.
19. Describe the process of training for problem solving.
20. State the responsibilities of a training manager in training evaluation.
21. Explain the different methods of off the job training.
22. Describe the relationship between training and learning.
23. How training needs are identified in an organisation?
$(8 \times 5=40$, Maximum ceiling 35 marks $)$

## Part C

Answer any two questions. Each question carries 10 marks.
24. Discuss the advantages of training.
25. Explain the process and importance of management development.
26. Explain the procedures of a successful training program.
27. "To achieve desired results through a training, involvement skills are needed by trainers." Do you agree ? Explain about involvement skills.

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(2 \times 10=20 \text { marks })
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